## KENFLEX

FEEL FREE TO REACH OUT TO YOUR CONTACT PERSON AND HEAR ABOUT YOUR OPTIONS.

| Conditions for item-changes according to KENFLEX |  | Minimum for first order | Minimum for reorder | Minimum quantities and price |
| :---: | :---: | :---: | :---: | :---: |
| Examples of moderate item changes | - Customer-specific seam tag <br> - Elastic band or button adjustment on legs/sleeves <br> - Attaching rib knit at the ankle <br> - Adding snap buttons <br> - Different thread color for flatlock seam Removing/adding the neck strap Removing/adding pocket (if not included in VAS offer) | 200 | 10 | Minimum order quantity: <br> - 200 pieces initial order this way you maintain your current price <br> - Reorder starting from 10 pieces - actually an optimization, but with a surcharge <br> - Surcharge <200 pieces + 25\% |
| Examples of major item changes | - Significant changes to existing model <br> - New collar and side panel development <br> - The item requires a new grading <br> - The item requires a new size set <br> - New item according to customer's request/design template | 500 | 10 | Minimum order quantity: <br> - 500 pieces initial orderand reorder at the same price as 200 pieces <br> - Reorder of 10 pieces - See above <br> - Additional cost <200 pieces + 25\% |
| Variant 6 | Standard items in special sizes | 5 | 5 | Unit price +100\% |

